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# **TRAINER PROFILE**

# **NGUYEN HUU THANH**

#### PERSONAL DETAILS



Gender: Nationality: Languages:

Male Vietnamese Vietnamese English

#### QUALIFICATIONS

- Master of Business Administration (Specialization: International Business), UBI Brusels - Belgium. Bachelor Degree in Law, Hochiminh University of Law Bachelor Degree in English, Hochiminh USSH
- Professional Skills for CRM Instructors, Interaction Trainers Associates, UK. Vietnam Airlines Corporation certified trainer/Coach: CRM (Company/Crew Resource Management); Safety; First Aid; Dangerous Goods Regulations, 1993 - Present.
- Certified Trainer/Coach by Dale Carnegie Training & Associates USA. Conducting training soft skills from 2011 present.

### WORK EXPERIENCE

- Years of Experience:
  - ★ Training: 20 years

#### ★ Managerment: 15 years

- Mr. Thanh has over 20 years intensive experiences in training, management, coaching and mentoring, customer services, quality assurance and recruitment experience with various roles and responsibilities in Vietnam Airline Corporation.
- Having worked mainly in Hanoi and Ho Chi Minh city, Thanh is familiar with the various dimensions of business culture and local practices. Within 20 years of working, he has been gaining much international knowledge and experiences from numerous oversea trips, which enable him to talk international business language in different functions of businesses.
- Many big projects relating to ISO 9001:2008, IOSA (IATA Operational Safety Audit), quality and assurance in Vietnam Airlines that Mr. Thanh was leading and participating have originally equipped him with the high level of leadership in challenging and crisis business situations.
- Since more than 70% of Mr. Thanh's time involves in training, coaching and developing the team, his communication, interpersonal, coaching, and people development are his highly recognized competencies to the level of empathetic and visionary leadership the ability to set goals, plan, delegate team members and implement organization goals and motivate team members to strive for the common goals. He also performs with excellent presentation skills in both English and Vietnamese.

- His training and coaching style combines professionalism, passion, high level of energy and enthusiasm, humor, and sincere care. He has a heart, devotion and aspiration to grow people, which make him a very accountable, encouraging, patient and persistent trainer.
- Beside all extensive knowledge and experiences, Mr. Thanh has a deep interest in studying and indulging into psychology, ethics and moral studies, which allows participants to exclusively gain from him not only best practical business knowledge but also life values that can change their lives to the very better.
- Currently, Mr. Thanh is the Safety/Service and Quality Assurance & Security Deputy General Manager, Cabin Crew Department, Vietnam Airlines, where he is fully responsible for all department's management issues such as developing human resource, monitoring standards, safety/services policies in accordance with International Civil Aviation Organization (ICAO) Requirements; Vietnam Aviation Requirements (VAR) and Vietnam Airlines Corporation Regulations/Rules.

Leadership	Management	Change Management
Business Planning	Business Communication	Presentation
Negotiation	HR for Non-HR	Train The Trainer
Corporate Culture and Core Values	Safety at Workplace	Customer Service
Emotional Control for Communication and Leadership		

## **AREAS OF EXPERTISE**

## **TRAINED COMPANIES**

APL	MOL Trading	Cement Finance Company (CFC)
Con Son JOC	Urgo	Sanofi
Acecook	Bayer	Vina Capital
Cargill	Doosan	Provimi
KMS Technology	Damco	LG Vina Cosmetics
Kantar Media	Total	Holcim
Bliss	Prudential Life	BTCI (Banking and Training Consultant Institute)
Ariston	ISB Vietnam	Bao Viet Insurance
PVI	VBL	Shinhan Bank
Sacombank	Cathay Life	Changshin
Kabi	Samsung	Success Software
De Heus	Tiep Phat company	ITL
GMP	VP Bank	Dai-Ichi Life
Vinakraft Paper	Fashion Garment	Sonion
GSK	PTSC	Ferring